Ramco Cements

Refer to important disclosures at the end of this report

4Q EBITDA miss; cyclical upturn largely priced in; retain Hold

- Ramco's Q4FY21 EBITDA grew 61% YoY to Rs4.5bn (8% below our forecast of Rs4.9bn), but in line with consensus, because of higher-than-expected freight cost, as lead distance was up 40kms YoY. Cement EBITDA/ton increased 48% YoY to Rs1,417 (Emkay: Rs1,478).
- TRCL is nearing completion of 40% capacity expansion projects to 20mt and is poised to benefit from the cyclical volume upturn, which should boost its RoIC to mid-teens by FY23E and well over 20% over the next 4-5 year, in our view.
- We maintain FY22-23 estimates, and our Hold rating; our DCF-derived TP of Rs1,020 (Jun'22E) implies a 13.5x 1-year forward EV/EBITDA. Current EV/EBITDA multiple of 16x indicates ongoing expansion and cyclical upturn are largely priced in. Please find our sector initiation report: <u>Link</u>
- Revenue increased 17% YoY to Rs16.3bn. Volumes grew 10% YoY to 3.21mt (Emkay-3.32mt), implying clinker capacity utilization at 92% in Q4FY21 (120% in Mar'21). Cement realization remained flat QoQ (increased 7% YoY) to Rs5,058/ton, broadly in line with estimates. Management mentioned capacity utilization declined to 65% post 10th May with state-wide restrictions, while cement prices were better QTD-FY22 compared to Q4FY21.
- Blended EBITDA/ton improved 47% YoY to Rs1,399 (Emkay: Rs1,465). Total Cost/ton declined 3% YoY (+2% QoQ) vs. our estimate of a 4.5% decline, largely owing to higher-than-expected freight cost. The average lead distance for cement stood at 341kms in Q4FY21 vs. 301kms in Q4FY20. Petcoke usage in fuel mix declined to 23% vs. 57% in Q4FY20 and 41% in FY21 vs. 48% in FY20. Management expects variable cost/ton to remain flat QoQ, owing to the commissioning of WHRS, increasing usage of lignite and procurement of fuel at a cheaper rate to suffice for 2-3months (coal inventory at USD70-80/ton vs. spot price of USD90+).
- Commissioning of 2.25mt clinker unit at Kurnool, Andhra Pradesh has been delayed by a quarter to Q2FY22, while 1MW grinding unit, 12MW of WHRS and 18MW of CPP are expected to be commissioned in FY23. Balance project capex of Rs5-6bn is likely to be spent in FY22E in addition to maintenance capex of Rs1-1.5bn p.a.
- FY21 review: Revenues declined 2% YoY to Rs53bn led by 11% decline in volumes to 10mt. EBITDA grew 36% YoY Rs15.6bn with cement EBITDA/ton increased 54% YoY to Rs1,529 owing to sharp increase of 10% YoY in realization. Consolidated FCF stood at Rs746mn post working capital release of Rs5bn and capex of Rs18bn. It was largely utilized for dividend payment. Accordingly, net debt remained flat YoY at Rs29.6bn as of Mar'21. As the net debt has already peaked out, we expect the capex cycle to restart once the balance sheet is sufficiently deleveraged.

Please see our sector model portfolio (Emkay Alpha Portfolio): Cement & Building Materials (page 10)

Financial Snapshot (Consolidated)

(Rs mn)	FY19	FY20	FY21	FY22E	FY23E
Revenue	51,623	53,893	52,910	61,417	69,805
EBITDA	10,664	11,474	15,573	16,158	18,751
EBITDA Margin (%)	20.7	21.3	29.4	26.3	26.9
APAT	5,326	6,041	8,024	8,122	9,951
EPS (Rs)	22.6	25.6	34.0	34.4	42.2
EPS (% chg)	(3.4)	13.4	32.7	1.2	22.5
ROE (%)	12.3	12.7	15.0	13.3	14.4
P/E (x)	43.0	38.0	28.6	28.3	23.1
EV/EBITDA (x)	22.9	21.9	16.3	15.4	12.9
P/BV (x)	5.1	4.6	4.0	3.6	3.1

Source: Company, Emkay Research



СМР	Target Price
Rs 973 as of (May 24, 2021)	Rs 1,020 (∎) 12 months
Rating	Upside
HOLD (∎)	4.8 %

Change in Estimates

enange in zea	natoo		
EPS Chg FY22E	/FY23E (%)	-/
Target Price cha	nge (%)		NA
Target Period (N	lonths)		12
Previous Reco			HOLD
Emkay vs Cons	ensus		
EP	S Estima	tes	
	F	Y22E	FY23E
Emkay		34.4	42.2
Consensus		36.9	44.2
Mean Consensu	s TP (12	M)	Rs 1,014
Stock Details			
Bloomberg Code	•		TRCL IN
Face Value (Rs)			1
Shares outstand	ing (mn)		236
52 Week H/L		1	,120 / 570
M Cap (Rs bn/U	SD bn)	2	230 / 3.15
Daily Avg Volum	e (nos.)		609,703
Daily Avg Turnov	ver (US\$	mn)	8.3
Shareholding P	attern M	ar '21	
Promoters			42.5%
FIIs			8.3%
DIIs			23.2%
Public and Other	ſS		26.0%
Price Performa	nce		
(%) 1M	И 3M	6N	1 12M
Absolute	2 1	12	2 70
Rel. to Nifty (4	- ((4) 1
Relative price c	hart		
Rs ا			20 _م
990 -		N	12
880 -	Lom M.		1 W 4
770 - WWWWW	in the second se	M	4
660 -	V. I	N.	12
550		4.	
May-20 Jul-20 Sep	-20 Nov-20	Jan-21 M	20 lar-21May-21
Ramco Ceme	. ,	F	Rel to Nifty (RHS)
Source: Bloomberg This report is solely p following person(s) a of the recommendati	produced by are responsi		
Dharmesh Shah	ı		
dharmesh.shah@	€emkayg	lobal.c	om
+91 22 6612 125	5		

Abhijeet Singh

abhijeet.singh@emkayglobal.com +91 22 6612 1241

Story in Charts

Exhibit 1: Volumes increased 10% YoY to 3.2mt



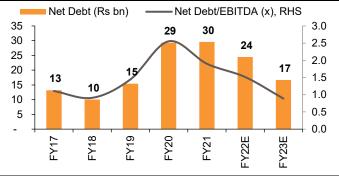
Source: Company, Emkay Research

Exhibit 3: Total cost/ton declined 3% YoY and increased 2% QoQ



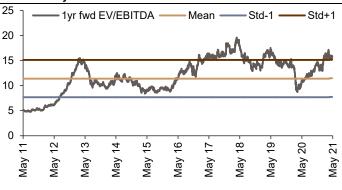
Source: Company, Emkay Research

Exhibit 5: Improving balance sheet provides room for expansion



Source: Company, Emkay Research

Exhibit 7: 1-year forward EV/EBITDA



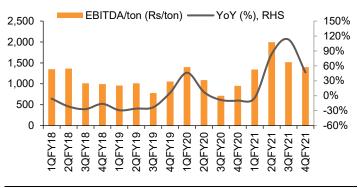
Source: Bloomberg, Emkay Research

Exhibit 2: Blended realization/ton increased 7% YoY/flat QoQ



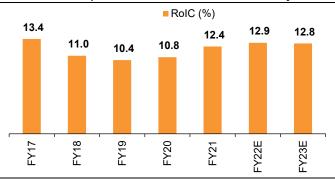
Source: Company, Emkay Research

Exhibit 4: Blended EBITDA/ton increased 47% YoY to Rs1,399



Source: Company, Emkay Research

Exhibit 6: RoIC expected to remain robust over next few years



Source: Company, Emkay Research

Exhibit 8: Maintain Hold and TP of Rs1,020 based on Jun'22E EV/EBITDA, backed by DCF analysis

EV/E method	
FY23E EBITDA (Rs bn)	19
Implied EV/E multiple (x)	13.5
EV (Rs bn)	257
Net debt (FY22E)	24
Equity value	234
No. of shares (mn)	236
Mar'22 Fair Value (Rs)	990
Jun'22* Target Price (Rs)	1,020

Source: Emkay Research; *3% premium on Mar'22E fair value

Concall takeaways

Demand/ Volumes

- TRCL achieved capacity utilization of 120% with volume of 1.2mt in Mar'21. Capacity utilization was around 90% till 10th May'21, which has declined to 65% on account of state-wide restrictions. The company expects utilization to improve as the lockdown eases. In FY21, clinker capacity utilization stood at 73% as against 90% in FY20.
- Management said cement prices were better QTD-FY22 as compared to Q4FY21.
- Trade: Non-trade mix stood flat YoY at 76:24 in FY21. Trade sales stood around 60-65% in the East region in FY21.
- Premium segment mix stands at 20% of trade sales as against 35% in Q3FY21.

Cost Trend

- Management expects variable cost/ton to remain flat QoQ, owing to the commissioning of WHRS, increasing usage of lignite and procurement of fuel at a cheaper rate to suffice for 2-3 months (coal inventory at USD70-80/ton vs. spot price of USD90+; petcoke at USD90-95 vs. spot price of USD130/ton). TRCL targets to maintain petcoke mix at 20-25%.
- Average lead distance for cement increased by 39kms YoY to 327kms in FY21.
- Lead distance can vary as selling from the parent plant or grinding unit depends on the benefits available. There are railway benefits available from sending cement from the Jayantipuram plant, which would lead to higher lead distance. TRCL has railway siding in all the plants. The company earlier used to transport clinker from Tamil Nadu to West Bengal, but now only from Andhra Pradesh (clinker transportation cost is very cheap).
- Rail-Road mix: Share of road transport for the Southern market is 100%, while that of East is 75%. The outbound cement rail mix for Q4 and FY21 stood at 12% and 10%, respectively.
- Clinker purchases stood at 20-25kt in Q4FY21 and incremental clinker cost was Rs500/ton. Purchased clinker consumption for FY21 stood at 0.3mt.
- Green power ratio improved by 300bps YoY to 27% in Q4FY21.

Leverage

There is no big repayment scheduled in FY22. The company collected around Rs1.4bn (Rs610mn in Q4FY21) from TNEB, which aided improvement in working capital. Accordingly, outstanding receivables from TNEB declined to Rs3.8bn as of Mar'21.

Exhibit 9: Overview of expansion projects at TRCL

Location	State	Region	Туре	Clinker (mt)	Cement (mt)	Project cost (Rs bn)	Attached assets	Commissioning timelines
Kolaghat	West Bengal	East	Brownfield	-	1.0	3.9	Railway siding	Commissioned
Vizag	Andhra Pradesh	South	Brownfield	-	1.0	2.2	Railway siding and wagon tippler	Commissioned
Jayanthipuram	Andhra Pradesh	South	Brownfield	1.5	-	7.4	27MW WHRS, railway siding and wagon tippler	18MW WHRS commissioned. Balance 9MW and clinker unit to commission in Q1FY22E
Kurnool	Andhra Pradesh	South	Greenfield	2.3	1.0	16.0	12MW WHRS, 18MW CPP and railway siding and wagon tippler	Clinker unit to commission in Q2FY22E. Balance to commission in FY23E
Haridaspur	Odisha	East	Greenfield	-	1.0	7.2	Railway siding and wagon tippler	FY22E
Total				3.8	4.1	36.6		

Quarterly Highlights

Exhibit 10: Actual vs Emkay (4QFY21)

(Rs mn)	Actual	Estir	nate	% varia		Comment
		Emkay	Consensus	Emkay	Consensus	
Sales	16,306	16,869	16,640	(3.3)	(2.0)	Led by lower than expected volumes
EBITDA	4,490	4,863	4,335	(7.7)	3.6	Owing to higher expected freight cost
EBITDA margin (%)	27.5	28.8	26.1	(4.5)	5.7	
Adj PAT	2,331	2,672	2,435	(12.7)	(4.3)	Led by lower than expected EBITDA
Volume (mt)	3.2	3.3		(3.3)		
Cement Realization (Rs/ton)	5,058	5,058		0.0		
EBITDA (Rs/ton)	1,399	1,465		(4.5)		

Source: Bloomberg, Emkay Research

Exhibit 11: Quarterly financial highlights (Standalone)

Rs mn	4QFY20	1QFY21	2QFY21	3QFY21	4QFY21	YoY (%)	QoQ (%)	FY20	FY21	YoY (%)
Net Sales	13,862	10,400	12,455	13,334	16,263	17.3	22.0	53,644	52,677	(1.8)
Other operating income	37	18	115	57	43	16.1	(23.9)	250	233	(6.5)
Revenue	13,899	10,418	12,570	13,391	16,306	17.3	21.8	53,893	52,910	(1.8)
Expenditure	11,107	7,818	8,150	9,421	11,816	6.4	25.4	42,419	37,337	(12.0)
Total RM	2,361	1,886	1,615	2,149	3,004	27.2	39.8	8,738	8,654	(1.0)
Power & Fuel	2,544	1,511	1,822	2,137	2,476	(2.6)	15.9	10,509	7,947	(24.4)
Freight	3,039	2,018	2,162	2,633	3,448	13.4	30.9	11,377	10,260	(9.8)
Staff cost	846	975	1,102	998	947	12.0	(5.1)	3,806	4,188	10.0
Other expenditure	2,317	1,430	1,449	1,503	1,941	(16.2)	29.1	7,989	6,290	(21.3)
EBITDA	2,792	2,600	4,420	3,970	4,490	60.8	13.1	11,474	15,573	35.7
Depreciation	833	844	855	896	958	15.1	6.9	3,165	3,566	12.6
EBIT	1,960	1,756	3,565	3,074	3,532	80.2	14.9	8,309	12,008	44.5
Other Income	114	101	83	64	99	(13.1)	55.6	335	304	(9.3)
Interest	216	299	265	160	152	(29.7)	(5.1)	721	876	21.5
PBT	1,857	1,557	3,383	2,977	3,479	87.3	16.9	7,922	11,435	44.3
Total Tax	396	461	1,026	964	1,148	190.0	19.1	1,879	3,611	92.2
Adjusted PAT	1,462	1,096	2,358	2,014	2,331	59.5	15.8	6,044	7,824	29.4
PAT after MI	1,462	1,096	2,358	2,014	2,331	59.5	15.8	6,041	8,024	32.8
Extra ordinary items	-	-	-	-	(188)					
Reported PAT	1,462	1,096	2,358	2,014	2,144	46.7	6.5	6,041	7,836	29.7
Adjusted EPS (Rs)	6.2	4.7	10.0	8.5	9.9	59.3	15.8	25.6	34.0	32.7

Source: Company, Emkay Research

Margins (%)	4QFY20	1QFY21	2QFY21	3QFY21	4QFY21	YoY (bps)	QoQ (bps)	FY20	FY21	YoY (bps)
EBIDTA	20.1	25.0	35.2	29.6	27.5	744.8	(211.0)	21.3	29.4	814.2
EBIT	14.1	16.9	28.4	23.0	21.7	756.2	(129.2)	15.4	22.7	727.7
EBT	13.4	14.9	26.9	22.2	21.3	797.3	(89.7)	14.7	21.6	691.2
PAT	10.5	10.5	18.8	15.0	14.3	378.1	(73.8)	11.2	15.2	395.6
Effective Tax rate	21.3	29.6	30.3	32.4	33.0	1,168.4	61.7	23.7	31.6	787.1

Exhibit 12: Quarterly analysis on per ton basis

Rs/ton	4QFY20	1QFY21	2QFY21	3QFY21	4QFY21	YoY (%)	QoQ (%)	FY20	FY21	YoY (%)
Cement volumes (mt)	2.93	1.94	2.21	2.61	3.21	9.5	22.8	11.20	9.98	(10.9)
Cement Realization	4,713	5,283	5,498	5,068	5,058	7.3	(0.2)	4,736	5,222	10.2
Blended Realization	4,728	5,369	5,628	5,101	5,066	7.2	(0.7)	4,788	5,278	10.2
Raw Material	805	974	730	822	936	16.2	13.8	780	867	11.2
Power & Fuel	868	780	823	818	771	(11.1)	(5.7)	938	796	(15.1)
Freight	1,037	1,042	977	1,007	1,074	3.6	6.6	1,016	1,028	1.2
Staff cost	288	503	498	382	295	2.3	(22.8)	340	420	23.5
Other expenditure	790	738	655	575	605	(23.5)	5.1	713	630	(11.6)
Operating cost	3,788	4,036	3,683	3,604	3,681	(2.8)	2.1	3,786	3,741	(1.2)
Other operating income	13	9	52	22	13	6.1	(38.1)	22	23	4.9
Cement EBITDA	955	1,285	1,892	1,508	1,417	48.4	(6.0)	991	1,529	54.3
Blended EBITDA	952	1,342	1,997	1,519	1,399	46.9	(7.9)	1,024	1,560	52.4

Annual Analysis

Exhibit 13: Annual financial highlights

								CAGE	R (%)
Key Assumptions	FY17	FY18	FY19	FY20	FY21	FY22E	FY23E	FY17-21	FY21-23E
Capacity (mt)	15.5	15.5	15.5	16.0	17.6	19.6	19.6	3.2	5.5
Volumes (mt)	8.3	9.3	11.1	11.2	10.0	11.8	13.2	4.6	15.0
Utilization (%)	54	60	72	70	57	60	67	1.3	9.0
Blended Realization (Rs/ton)	4,728	4,728	4,619	4,788	5,278	5,164	5,262	2.8	(0.2)
EBITDA (Rs/ton)	1,425	1,181	959	1,024	1,560	1,364	1,420	2.3	(4.6)
P&L (Rs bn.)									
Revenue	40	44	52	54	53	61	70	7.5	14.9
EBITDA	12	11	11	11	16	16	19	7.0	9.7
Adj. Net Profit	7	6	5	6	8	8	10	4.9	11.4
Balance Sheet (Rs bn.)									
Equity	38	41	45	50	57	65	74		
Net Debt	13	10	15	29	30	24	17		
Net Debt: EBITDA (x)	1.1	0.9	1.4	2.6	1.9	1.5	0.9		
Net Debt: Equity (x)	0.3	0.2	0.3	0.6	0.5	0.4	0.2		
Cash Flow (Rs bn)									
OCF before WC change	9.5	9.2	8.6	10.1	13.3	12.2	14.6	8	6
Change in WC	0.9	1.6	(1.0)	(2.9)	5.1	(1.2)	(0.8)	56	NA
Capex	(3.0)	(4.9)	(12.0)	(19.2)	(17.7)	(5.0)	(5.0)	55	(47)
FCF	7.3	5.8	(4.4)	(12.1)	0.7	5.9	8.8	(51)	349
Return ratios (%)									
RoE				12.7	15.0	13.3	14.4		
RoCE				8.2	9.1	9.2	10.6		
RolC				10.8	12.4	12.9	12.8		
Valuations (x)									
PE	24.2	30.9	32.6	38.0	28.6	28.3	23.1		
EV/EBITDA	14.6	16.4	17.7	21.9	16.3	15.4	12.9		
EV/ton	173	179	176	221	202	178	172		

Source: Company, Emkay Research

Exhibit 14: Annual analysis on per ton basis

Rs/ton	FY17	FY18	FY19	FY20	FY21	FY22E	FY23E
Cement Realization	4,641	4,637	4,563	4,736	5,222	5,107	5,209
Blended realization	4,728	4,728	4,619	4,788	5,278	5,164	5,262
Raw materials consumed	822	806	761	780	867	883	893
Power & fuel costs	621	783	950	938	796	864	901
Freight costs	884	997	1,068	1,016	1,028	1,049	1,064
Staff costs	334	327	304	340	420	392	387
Other expenses	666	657	599	713	630	633	619
Operating Cost	3,328	3,570	3,682	3,786	3,741	3,821	3,865
Other operating income	24	23	22	22	23	21	23
Cement EBITDA	1,383	1,129	921	991	1,529	1,335	1,391
Blended EBITDA	1,425	1,181	959	1,024	1,560	1,364	1,420

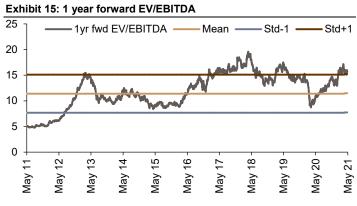
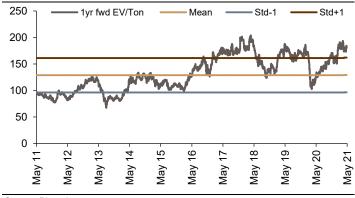


Exhibit 16: 1 year forward EV/ton (USD)



Source: Bloomberg

Source: Bloomberg

Key Financials (Consolidated)

Income Statement

Y/E Mar (Rs mn)	FY19	FY20	FY21	FY22E	FY23E
Revenue	51,623	53,893	52,910	61,417	69,805
Expenditure	40,960	42,419	37,337	45,259	51,054
EBITDA	10,664	11,474	15,573	16,158	18,751
Depreciation	3,000	3,165	3,566	4,071	4,535
EBIT	7,664	8,309	12,008	12,086	14,217
Other Income	250	335	304	304	304
Interest expenses	514	721	876	1,545	1,204
РВТ	7,400	7,922	11,435	10,845	13,317
Тах	2,106	1,879	3,611	2,820	3,462
Extraordinary Items	(219)	0	(188)	0	0
Minority Int./Income from Assoc.	33	(3)	201	97	97
Reported Net Income	5,107	6,041	7,836	8,122	9,951
Adjusted PAT	5,326	6,041	8,024	8,122	9,951

Balance Sheet

Y/E Mar (Rs mn)	FY19	FY20	FY21	FY22E	FY23E
Equity share capital	236	236	236	236	236
Reserves & surplus	45,134	49,778	57,081	64,391	73,347
Net worth	45,370	50,014	57,317	64,627	73,583
Minority Interest	47	56	63	63	63
Loan Funds	16,369	30,241	31,017	26,127	18,208
Net deferred tax liability	8,642	9,118	10,831	10,831	10,831
Total Liabilities	70,428	89,429	99,228	1,01,648	1,02,685
Net block	52,599	59,285	68,630	69,558	92,414
Investment	4,206	4,225	4,519	4,519	4,519
Current Assets	15,419	19,671	18,141	20,107	21,885
Cash & bank balance	948	942	1,438	1,656	1,545
Other Current Assets	2,589	2,744	3,110	3,110	3,110
Current liabilities & Provision	11,606	11,894	15,316	15,792	16,998
Net current assets	3,813	7,777	2,825	4,316	4,887
Misc. exp	0	0	0	0	0
Total Assets	70,428	89,430	99,228	1,01,648	1,02,685

Y/E Mar (Rs mn)	FY19	FY20	FY21	FY22E	FY23E
PBT (Ex-Other income) (NI+Dep)	7,181	7,922	11,435	10,638	13,110
Other Non-Cash items	(197)	(5)	67	0	0
Chg in working cap	(975)	(2,934)	5,068	(1,274)	(683)
Operating Cashflow	7,926	7,481	18,923	12,161	14,703
Capital expenditure	(12,025)	(19,195)	(17,659)	(5,000)	(5,000)
Free Cash Flow	(4,098)	(11,714)	1,264	7,161	9,703
Investments	(2,819)	(247)	(310)	0	0
Other Investing Cash Flow	88	103	99	0	0
Investing Cashflow	(14,705)	(19,209)	(17,790)	(4,696)	(4,696)
Equity Capital Raised	0	0	16	0	0
Loans Taken / (Repaid)	7,863	14,088	754	(4,890)	(7,919)
Dividend paid (incl tax)	(853)	(1,564)	(708)	(812)	(995)
Other Financing Cash Flow	0	0	0	0	0
Financing Cashflow	6,529	11,936	(636)	(7,248)	(10,118)
Net chg in cash	(250)	208	497	217	(111)
Opening cash position	1,199	733	941	1,438	1,655
Closing cash position	948	941	1,438	1,655	1,544

Profitability (%)	FY19	FY20	FY21	FY22E	FY23E
EBITDA Margin	20.7	21.3	29.4	26.3	26.9
EBIT Margin	14.8	15.4	22.7	19.7	20.4
Effective Tax Rate	28.5	23.7	31.6	26.0	26.0
Net Margin	10.3	11.2	14.8	13.1	14.1
ROCE	12.2	10.8	13.1	12.3	14.2
ROE	12.3	12.7	15.0	13.3	14.4
RoIC	14.1	13.7	17.6	17.0	16.9
Per Share Data (Rs)	FY19	FY20	FY21	FY22E	FY23E
EPS	22.6	25.6	34.0	34.4	42.2
CEPS	35.3	39.1	49.1	51.7	61.4
BVPS	192.6	212.3	243.0	274.0	311.9
DPS	3.0	2.5	3.0	3.4	4.2
Valuations (x)	FY19	FY20	FY21	FY22E	FY23E
PER	43.0	38.0	28.6	28.3	23.1
P/CEPS	27.5	24.9	19.8	18.8	15.8
P/BV	5.1	4.6	4.0	3.6	3.1
EV / Sales	4.7	4.8	4.9	4.1	3.5
EV / EBITDA	22.9	21.9	16.3	15.4	12.9
Dividend Yield (%)	0.3	0.3	0.3	0.4	0.4
Gearing Ratio (x)	FY19	FY20	FY21	FY22E	FY23E
Net Debt/ Equity	0.3	0.6	0.5	0.4	0.2
Net Debt/EBIDTA	1.4	2.6	1.9	1.5	0.9
Working Cap Cycle (days)	20.3	46.3	9.6	15.8	17.5
Growth (%)	FY19	FY20	FY21	FY22E	FY23E
Revenue	16.7	4.4	(1.8)	16.1	13.7
EBITDA	(3.0)	7.6	35.7	3.8	16.1
EBIT	(4.9)	8.4	44.5	0.7	17.6
PAT	(9.4)	18.3	29.7	3.6	22.5
Quarterly (Rs mn)	Q4FY20	Q1FY21	Q2FY21	Q3FY21	Q4FY21
Quarterly (Rs mn) Revenue	Q4FY20 13,899	Q1FY21 10,418	Q2FY21 12,570	Q3FY21 13,391	
Revenue	13,899	10,418	12,570	13,391	16,306
Revenue EBITDA	13,899 2,792	10,418 2,600	12,570 4,420	13,391 3,970	16,306 4,490
Revenue EBITDA EBITDA Margin (%)	13,899 2,792 20.1	10,418 2,600 25.0	12,570 4,420 35.2	13,391 3,970 29.6	16,306 4,490 27.5
Revenue EBITDA EBITDA Margin (%) PAT	13,899 2,792 20.1 1,462	10,418 2,600 25.0 1,096	12,570 4,420 35.2 2,358	13,391 3,970 29.6 2,014	16,306 4,490 27.5 2,144
Revenue EBITDA EBITDA Margin (%)	13,899 2,792 20.1	10,418 2,600 25.0	12,570 4,420 35.2	13,391 3,970 29.6	16,306 4,490 27.5 2,144
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs)	13,899 2,792 20.1 1,462	10,418 2,600 25.0 1,096	12,570 4,420 35.2 2,358	13,391 3,970 29.6 2,014	16,306 4,490 27.5 2,144 9.1
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research Shareholding Pattern (%)	13,899 2,792 20.1 1,462 6.2	10,418 2,600 25.0 1,096 4.6	12,570 4,420 35.2 2,358 10.0	13,391 3,970 29.6 2,014 8.5	16,306 4,490 27.5 2,144 9.1 Mar-21
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research Shareholding Pattern (%)	13,899 2,792 20.1 1,462 6.2 Mar-20	10,418 2,600 25.0 1,096 4.6 Jun-20	12,570 4,420 35.2 2,358 10.0 Sep-20	13,391 3,970 29.6 2,014 8.5 Dec-20	16,306 4,490 27.5 2,144 9.1 Mar-21 42.5
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research Shareholding Pattern (%) Promoters	13,899 2,792 20.1 1,462 6.2 Mar-20 42.7	10,418 2,600 25.0 1,096 4.6 Jun-20 42.7	12,570 4,420 35.2 2,358 10.0 Sep-20 42.6	13,391 3,970 29.6 2,014 8.5 Dec-20 42.6	Q4FY21 16,306 4,490 27.5 2,144 9.1 Mar-21 42.5 8.3 23.2

Source: Capitaline

Emkay Alpha Portfolio – Cement & Building Materials

EAP sector portfolio					
Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
Cement & Building Materials	2.61	2.61	0%	0	100.00
ACC	0.19	0.13	-33%	-6	4.90
Ambuja Cements	0.27	0.39	41%	11	14.76
Birla Corporation	0.00	0.00	NA	0	0.00
Dalmia Bharat	0.17	0.61	248%	43	23.22
Grasim Industries	0.63	0.00	-100%	-63	0.00
India Cements	0.00	0.00	NA	0	0.00
JK Cement	0.00	0.00	NA	0	0.00
Jk Lakshmi Cement	0.00	0.00	NA	0	0.00
Orient Cement	0.00	0.00	NA	0	0.00
Prism Johnson	0.00	0.00	NA	0	0.00
Ramco Cements	0.15	0.12	-16%	-2	4.67
Shree Cements	0.31	0.46	49%	15	17.77
Star Cement	0.00	0.00	NA	0	0.00
Ultratech Cement	0.89	0.91	2%	2	34.68
Century Plyboards	0.00	0.00	NA	0	0.00
Kajaria Ceramics	0.00	0.00	NA	0	0.00
Somany Ceramics	0.00	0.00	NA	0	0.00
Cash	0.00	0.00	NA	0	0.00

Source: Emkay Research

High Conviction/Strong Over Weight

Sector portfolio NAV

	Base					Latest
	1-Apr-19	22-May-20	20-Nov-20	19-Feb-21	20-Apr-21	21-May-21
EAP - Cement & Building Materials	100.0	81.8	113.3	139.0	143.9	156.1
BSE200 Neutral Weighted Portfolio (ETF)	100.0	80.0	111.0	136.6	141.4	150.2

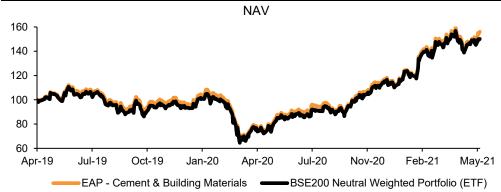
*Performance measurement base date 1st April 2019 Source: Emkay Research

Price Performance (%)

	1m	3m	6m	12m
EAP - Cement & Building Materials	8.5%	12.3%	37.8%	90.8%
BSE200 Neutral Weighted Portfolio (ETF)	6.2%	9.9%	35.4%	87.6%
Source: Emkou Boocorch				

Source: Emkay Research





Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): Nifty

Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

Emkay Rating Distribution

Expected Return within the next 12-18 months.
Over 15%
Between -5% to 15%
Below -5%

Completed Date: 25 May 2021 03:45:22 (SGT) Dissemination Date: 25 May 2021 03:46:22 (SGT)

Sources for all charts and tables are Emkay Research unless otherwise specified.

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of Bombay Stock Exchange Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX). EGFSL along with its subsidiaries offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management, insurance broking and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com

EGFSL is registered as Research Analyst with SEBI bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any stock exchange nor its activities were suspended by any stock exchange with whom it is registered in last five years, except that NSE had disabled EGFSL from trading on October 05, October 08 and October 09, 2012 for a manifest error resulting into a bonafide erroneous trade on October 05, 2012. However, SEBI and Stock Exchanges have conducted the routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that may be inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject EGFSL or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be used by private customers in United Kingdom. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL . All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its Group Companies. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

• This publication has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research publication relating to any issuer.

• Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets

Disclaimer for U.S. persons only: This research report is a product of Emkay Global Financial Services Limited (Emkay), which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associate¹ does not serve as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests² in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

¹ An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

² Financial interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

- 1. EGFSL, its subsidiaries and/or other affiliates do not have a proprietary position in the securities recommended in this report as of May 25, 2021
- 2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Research Report Disclosure of previous investment recommendation produced:
- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- 4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have any material conflict of interest in the securities recommended in this report as of May 25, 2021.
- 5. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the May 25, 2021
- 6. EGFSL, its subsidiaries and/or other affiliates and Research Analyst have not received any compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- 7. EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst have not received any compensation or other benefits from securities recommended in this report (subject company) or third party in connection with the research report.
- 8. Securities recommended in this report (Subject Company) has not been client of EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst during twelve months preceding the May 25, 2021

RESTRICTIONS ON I	DISTRIBUTION
General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is not for distribution into Australia.
Hong Kong	This report is not for distribution into Hong Kong.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is not for distribution into Malaysia.
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 16800306E) or DBSVS (Company Regn. No. 1860024G) both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an agreement under Regulation 32C of the financial Advisers Regulations. Singapore recipients should contact DBS Bank Ltd at 6327 2288 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
United Kingdom	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd, ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom. In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.
Dubai International Financial Centre	This research report is being distributed by DBS Bank Ltd., (DIFC Branch) having its office at units 608-610, 6 th Floor, Gate Precinct Building 5, PO Box 506538, Dubai International Financial Centre (DIFC), Dubai, United Arab Emirates. DBS Bank Ltd., (DIFC Branch) is regulated by The Dubai Financial Services Authority. This research report is intended only for professional clients (as defined in the DFSA rulebook) and no other person may act upon it.
United Arab Emirates	This report is provided by DBS Bank Ltd (Company Regn. No. 196800306E) which is an Exempt Financial Adviser as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. This report is for information purposes only and should not be relied upon or acted on by the recipient or considered as a solicitation or inducement to buy or sell any financial product. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situation, or needs of individual clients. You should contact your relationship manager or investment adviser if you need advice on the merits of buying, selling or holding a particular investment. You should note that the information in this report may be out of date and it is not represented or warranted to be accurate, timely or complete. This report or any portion thereof may not be reprinted, sold or redistributed without our written consent.
United States	DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.
Other jurisdictions	In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

Emkay Global Financial Services Ltd. CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com